

Message Text

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67

ACTION EUR-25

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-07 H-03 INR-10 L-03

NSAE-00 NSC-07 PA-04 RSC-01 PRS-01 SP-03 SS-20

USIA-15 AID-20 COME-00 EB-11 FRB-02 TRSE-00 XMB-07

OPIC-12 CIEP-02 LAB-06 SIL-01 OMB-01 MC-02 ACDA-19

DRC-01 /184 W

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R 271609Z JUN 74

FM AMEMBASSY BRUSSELS

TO SECSTATE WASHDC 1279

INFO AMEMBASSY LONDON

AMEMBASSY THE HAGUE

AMEMBASSY COPENHAGEN

AMEMBASSY OSLO

USMISSION NATO BRUSSELS

UNCLAS BRUSSELS 4638

E.O. 11652: NA

TAGS: MASS, BEXP, NATO, BE

SUBJECT: F-104 REPLACEMENT: BRITISH PUSHING JAGUAR

1. BRITISH AIRCRAFT CORPORATION'S (BAC) RECENT INTENSIVE SALES EFFORT FOR THEIR JANGUAR FIGHTER AS REPLACEMENT FOR F-104 CULMINATED IN JUNE 25 BRUSSELS PRESS CONFERENCE IN WHICH BAC REPRESENTATIVES CLAIMED THEIR AIRCRAFT WAS BEST CHOICE FOR BELGIUM AS (1) JAGUAR WAS PROVEN OPERATIONAL AND (2) CHEAPER THAN ANY OF COMPETITORS, (3) PROPOSAL INCLUDES PARTICIPATION IN FUTURE PRODUCTION OF JAGUAR FOR THIRD COUNTRY SALES, AND (4) OFFERED POSSIBILITIES FOR BELGIAN INVOLVEMENT IN DEVELOPMENT AND PRODUCTION OF BRITISH-GERMAN-ITALIAN MRC.

2. IN RESPECT ECONOMIC COMPENSATION, BAC OFFICIALS CLAIMED BELGIAN INDUSTRY WOULD OBTAIN WORK

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EQUAL TO 75 PERCENT OF PURCHASE PRICE OVER NEXT

TEN YEARS. BAC HAS SIGNED AGREEMENT WITH BELGIAN AERO-NAUTICAL INDUSTRY FEDERATION (GEBECOMA) SIMILAR TO THOSE SIGNED BY AMERICAN AND FRENCH COMPANIES.

3. IN PRESS CONFERENCE REPS SAID BAC ALSO HAS OFFIERED BELGIAN INDUSTRY PARTICIPATION WITH BAC, ROLLS-ROYCE, AND GEG-MARCONI IN DEVELOPMENT, PRODUCTION,AND EXPORT (TO THIRD COUNTRIES) OF IMPROVED VERSION OF JAGUAR (THE SB-26)AS WELL AS PARTICIPATION IN MRCA PROJECT.FIRESTONE

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30 JUN 2005

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